



Company Profile

Morro Data provides high performance hybrid cloud file server to manage enterprise data and enable global collaboration. Morro Data CloudNAS is a cloud-centric next-generation architecture with the familiar interface of network attached storage. CloudNAS brings the best of cloud and on premises storage to our users.

Management Team

Morro Data was founded in 2013 by the storage industry veteran Paul Tien and his core team. Paul has been a successful serial entrepreneur in the storage industry. Paul and his team created ReadyNAS which became the #1 SMB NAS and was acquired by Netgear in 2007. This core team with insights and track record are now teaming up again with additional talents at Morro Data.

Our Vision - From NAS to CloudNAS

Morro Data has the vision of advancing the ubiquitous NAS technology to the cloud-scale. No more RAID maintenance, no more running out of capacity, and no more endless backup and replication. With CloudNAS comes cloud reliability and scalability, and the Morro Global File System extends NAS functionality to CloudNAS' global scale at multiple sites.

Our Mission - Migrate and Manage

Enterprises own many millions of traditional file servers and NAS waiting to be migrated to the cloud. While preserving the original file server interface, Morro Data CloudNAS effortlessly migrate and manage large amount of data with a high-performance hybrid cloud solution.

Operation

We develop our own core technology and collaborate with some of the best technology companies. The Morro Global File System which is the heart of the technology runs on the AWS platform in multiple geographic regions since we have a global user base. We also work with multiple cloud storage providers to provide reliable, secure, and economic solution to our customers.

Morro Data has achieved 5X growth from 2018 to 2019. Morro Data has been selected by TechTarget / SearchStorage to be one of "Eight Data Storage Startups to Watch in 2018" for



combining NAS and cloud together. Morro Data is a well-funded fast-growing company and we expect to be cash-flow positive by the end of 2019.

Our Industry

The hybrid cloud industry has been recognized as the one of the fast-growth segments of cloud IT technology as it combines reliability, scalability, and performance. This is even more so for storage as IT weighs the concerns for control and compatibility such as Microsoft Active Directory.

Our Customers

Morro Data CloudNAS is used by a wide spectrum of customers. Customer industries include Architecture and Engineering, Media, Technology, Finance, Manufacturing, Retail, Education, and Professional Services. Customer locations include North America, Europe, APAC, Latin America, Middle East, and Africa. Customer size ranges from one to 30 sites.

Our Technology Partners

Amazon Web Services – Cloud Computing and Storage Provider

Wasabi – Cloud Storage Provider

Backblaze – Cloud Storage Provider